

To: Board of Directors

From: Executive Director, Krista Rupp

Date: September 26, 2022

Subject: Annual Work Plan FY 22-23 Proposed Updates

Background: At the Visit Morgan Hill board meeting held August 22, 2022 the Board of Directors approved the Annual Work Plan FY 22-23 and directed the Executive Director to bring feedback and proposed edits at the September 26, 2022 board meeting.

Feedback & Proposed Edits

Executive Director offered one-on-one conversations with Board of Directors to further discuss Work Plan FY 22-23 and identify any proposed edits.

Feedback:

Feedback from board members was strategic and exploratory regarding the work plan initiatives, with minimal changes suggested.

Proposed Edits: (see supplement and highlighted sections)

- 1. Indicate that VMH will seek opportunities to support local Sports Facility Enhancement in the Business Development section (pg. 7).
- 2. Include delegation of Executive Director spending authority in the Budget section (pg 3):

Executive Director Spending Authority

Executive Director is authorized to make purchase decisions within the approved budget, with the following conditions:

- a) Executive Director to seek quotes on Agency Fees & Campaign Media and Content services. For contracts valued at \$30,000 or above, Director will implement an RFP process for agency selection and require Secretary approval on agreements.
- b) Executive Director is authorized to execute advertising/marketing buys <\$10,000 and within the approved Advertising & Paid Media budget. Director may seek board input and feedback as needed.